

BACKGROUND AND SCOPE OF SOUND AND COMMUNICATIONS, INC.

Sound and Communications, Inc. was founded as a Mississippi corporation in January, 1955. The company has grown to become the state's largest commercial and professional sound and electronic communications contractor.

We are located in a modern well-equipped 15,000+ square foot facility at 5830 North State Street in Jackson, Mississippi. Our fleet of 6 two-way radio equipped vans are used by our technical staff in the performance of installation and service. Our entire sales, technical, administrative and support staff include approximately 20 people with an average tenure with the company of well over 10 years.

We are licensed by the Mississippi State Board of Public Contractors, a statutory requirement for performing contracting or subcontracting work in Mississippi for public contracts over \$50,000.00 and private contracts over \$100,000.00.

We specialize in the design, sales, installation, and service of commercial and industrial sound and wired intercommunications systems, including sound systems for churches, auditoriums and stadiums, hospital communications systems, fire-protection systems, and computer cabling systems. Our business philosophy includes extensive contact with the client whenever possible to make an evaluation of that client's unique needs. This information enables us to use our experience and judgement to make the optimum choices of equipment and system design for a specific project.

We are an independent contractor, and are not exclusively associated with any one particular equipment manufacturer. We can, therefore, select among many brands of similar equipment to pick the particular items that represent the best value to the customer - not necessarily the least expensive item on the market, or the best that money can buy.

We have trained, experienced technical personnel who are equipped with the proper test equipment to install the system and determine that it is performing at its best potential.

We have been involved in the installation of thousands of sound and communications systems throughout Mississippi, and into the states of Alabama, Louisiana, and Tennessee. These systems range from simple "few-hundred-dollar" paging systems to "multi-hundred-thousand-dollar" systems in First Baptist Church in Jackson, Mississippi and Mississippi Baptist Medical Center. Each of these systems receives all necessary support from us to assure its proper operation throughout its lifetime.

Mississippi is not blessed with an unending supply of new customers, so Sound and Communications must rely on customer satisfaction to maintain a steady supply of repeat customers. We value our customers highly, and make every effort to keep them pleased with the services we offer.

Both principals of Sound and Communications, Inc., Algie Broome and Dave Edmonds, are and have been actively engaged full-time with the company for many years. This includes attendance and participation in numerous technical and training seminars sponsored by the leading manufacturers of sound and communications equipment, and by independent educational institutions.

Our telephone number is (601)957-5830, our FAX number is (601)956-6358 our toll-free number (Mississippi only) is (800)222-5830, and our website can be found at www.soundandcom.com.

